

QUIZ – What Matters More in Determining REIT Returns?

- A. Property Type
 B. Real Estate Sector Influences
 C. Market Capitalization
- Answer: _____

Need help? The following sub-quiz may provide insight.

Sub-Quiz – Which chart shows which REIT?

REIT Market Cap/Type

\$24 billion Retail

\$11 billion Office

\$3 billion Multi-Family

\$1 billion Self-Storage

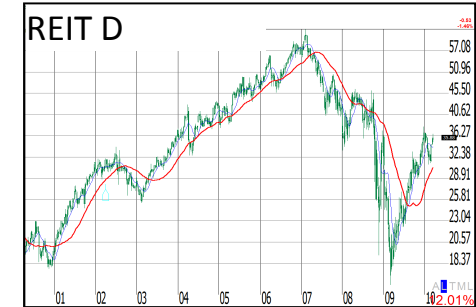
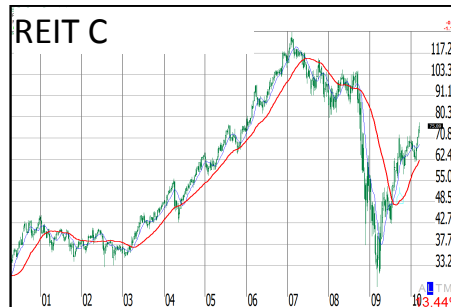
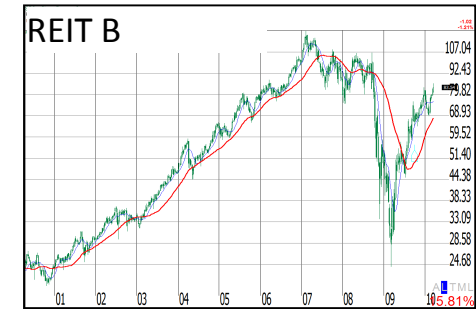
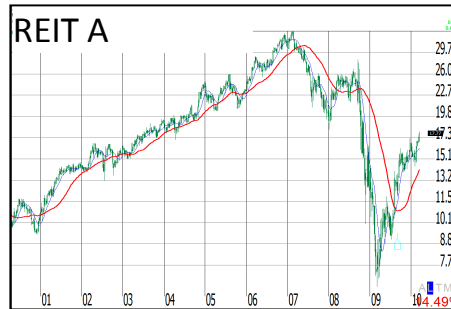
Circle answer

A B C D

A B C D

A B C D

A B C D



THE POINT? SECTOR INFLUENCES MATTER.
Do you consider them in *your* investment program?

Incorporate Sector Influences to Protect and Grow Capital Regardless of Market Trends, with the KLD Capital IDExtreme Approach featuring Inside-Out Risk Analysis, the KLD Sector Risk Gauge, and Market Phase Analysis.